



Established in 1977, **Composers and Authors Society of Hong Kong Limited** ('CASH') is an internationally affiliated music copyright organisation acting for the interests of music composers and lyrics authors worldwide. Our primary objective is to look after the rights of music creators and to establish successful business relationships with music users at the same time.

To cope with strong business growth and needs, we are now looking for a self-motivated, responsible and high calibre to join our **Public Performance Licensing / Corporate Development (Education) Department**

**Licensing Officer / Assistant Licensing Officer, Public Performance Licensing /  
Corporate Development (Education) Department**

**[Five-day Work]**

**Licensing Business**

- Communicate with diversified music users including event organizers, retailers, service providers, government bodies etc to conclude a music usage license; and be responsible for daily operation on licensing matters;
- Assist in developing and implementing business strategies;
- Explore new business opportunities and maintain close relationship with existing clients.
- Achieve pre-set team goals
- Outdoor work is required;

**Corporate Development (Education)**

- Assist to deliver talks to Corporations or Education Sectors [Tertiary/Secondary Schools] in relations to Music Copyright.
- Outdoor work required

**Requirements:**

- Degree in business administration or marketing or equivalent;
- Preferably possesses 1-2 years working experience with a sales and marketing background (Fresh graduates are welcomed to apply. Applicants with less experience will be considered as Assistant Licensing Officer);
- Customer service & business oriented with good communication & interpersonal skills;
- Proactive, market sensitive, self-initiative, with ability in handling multi-tasks and a team player;
- Sound written and spoken English / Chinese is a must. Putonghua is an advantage; and

- A sound knowledge of Microsoft office.

Competitive remuneration and promising career prospect will be offered to the right candidate. **If you are motivated to act for the interests of the international music composer community**, please send us a letter introducing yourself with your CV and expected salary to [hr@cash.org.hk](mailto:hr@cash.org.hk).

[www.cash.org.hk](http://www.cash.org.hk)

*Personal information by job applicants will be used strictly in accordance with the Personal Data Privacy Ordinance*