



Job Ad: Art Gallery Sales and Business Development Director

Location: Hong Kong

Position: Art Sales and Business Development Director

Language Requirement: Fluent in English; proficiency in Chinese is preferable but candidates with relative experience will be considered

Experience: Minimum of 4-5 years in sales and business development within the art industry

About Us

10 Chancery Lane Gallery is a prominent art gallery dedicated to showcasing contemporary art and providing a platform for emerging and established artists. We are committed to fostering a vibrant community where art thrives and is accessible to all.

Job Description

We are seeking a passionate and driven Sales and Business Development Director to lead our sales initiatives and foster strategic partnerships. This role requires a dynamic individual who can effectively communicate with our diverse clientele and stakeholders, especially in English and Chinese.

Key Responsibilities

- Develop and execute sales strategies to achieve gallery revenue goals.
- Cultivate and maintain relationships with collectors, artists, and partners.
- Identify and pursue new business opportunities in the art market.
- Collaborate with the marketing team to enhance gallery visibility and outreach.
- Organize and execute exhibitions, art fairs, and special events.
- Conduct market research to stay ahead of industry trends.

Qualifications

- Bachelor's degree in Art, Business, or a related field.
- Minimum of 4-5 years of experience in sales and business development, preferably in the art sector.
- Proven track record of achieving sales targets and developing successful business strategies.
- Strong proficiency in English and Chinese (spoken and written).
- Exceptional communication, negotiation, and interpersonal skills.
- Passion for and knowledge of contemporary art trends.



What We Offer

- Competitive salary and commission.
- Opportunities for professional growth and development.
- A dynamic and creative working environment.

How to Apply

Interested candidates should submit a resume and a cover letter detailing their relevant experience to director@10chancerylanegallery.com. Please include "Sales and Business Development Director Application" in the subject line.

Join us in our mission to promote art and foster a vibrant community!