

TASCHEN

We are the leading international art-book publisher, headquartered in Cologne with subsidiaries in Hong Kong, London, Los Angeles, Madrid, and Paris. For more than 38 years, we have been producing innovative illustrated books on art, architecture, design, fashion, film, lifestyle, travel, photography, and pop culture. We distribute these books worldwide in more than 30 languages.

Our TASCHEN store in Hong Kong is looking for a full-time

Sales Associate

Key responsibilities:

- Act as a brand ambassador for TASCHEN
- Deliver excellent customer service that ensures ongoing sales and high levels of customer satisfaction
- Create, maintain and grow strong buying relationships with top-tier clients
- Maximize sales opportunities to achieve targets
- Proactively identify new client development opportunities
- Assist in daily store operations, including stock management
- Maintain good housekeeping conditions at store
- Provide support during TASCHEN events and book signings

Candidate's profile:

- Previous retail experience preferred, especially in an arts or gallery environment
- Energetic, pleasant and outgoing personality
- Willingness to go the extra mile to drive sales
- Excellent communication and interpersonal skills, including telephone and email
- A flexible and friendly attitude with a focus on customer service and teamwork
- Interest in art, photography, architecture, design, pop culture, travel and fashion
- English fluency required, multiple languages a plus

We offer:

- A competitive salary package
- A fun and exciting work environment
- The opportunity to participate in inspiring events and book signings
- A creative, collaborative and professional atmosphere with plenty of scope for developing your own ideas

This position requires an immediate start. If you think you are a good match and would like to be considered, please submit your application, including your CV and motivation letter stating your earliest start date, to our Brand & Retail Manager, Frankie Ho, F.Ho@taschen.com.

www.taschen.com/careers

“... the most exquisite books on the planet.”

—Wallpaper*, London

